

Optimize Your Hospital's Rehabilitation Unit

3 steps inpatient rehabilitation units can take to improve overall performance and increase patient access.

With greater emphasis being placed on care transitions and readmission rates, inpatient rehabilitation units have incredible potential to become high-performing centers of excellence that create greater patient access and enhance the performance of the entire hospital.

1 Assess the performance of your rehabilitation unit.

Have you successfully adapted to **treating the growing medically complex patient population** by:



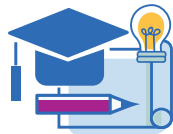
Integrating infection control best practices



Utilizing highly-trained clinical liaisons



Analyzing and benchmarking key quality metrics



Providing thorough education and training to clinical staff

3 Determine strategic direction for your rehabilitation unit.

Often rehabilitation programs are **'siloed'** and not fully integrated as a critical component of a hospital's services.

A rehabilitation unit provides a seamless transition for patients in need of intensive, quality rehabilitation services and helps contribute to:



Hospital financial performance



Low readmission rates

2 Evaluate internal and external market demand for rehabilitation services.

- What percent of your med/surg patients in need of rehabilitation services are discharged to your unit?
- What diagnoses?
- Have you evaluated where patients are receiving rehabilitation and where there is an opportunity to keep them within the system?
- Do you understand internal and external opportunities?
- What strategies do you use to capture downstream business to increase market share?

For more information, visit www.LifepointRehabilitation.net

