



*At UP Health System – Marquette, our goal is to deliver high-quality healthcare and provide the Upper Peninsula's most comprehensive health services. With the help of our dedicated physicians, employees, volunteers and board members, along with your support and encouragement, we continue our passionate pursuit of excellence as we make our community healthier.*

**—Brian Sinotte, CEO**

## At **UP Health System – Marquette**,

we spent 2016 exploring ways to advance our mission of making the communities of Marquette and the Upper Peninsula healthier. And by focusing our efforts on creating places where people choose to come for healthcare, physicians want to practice and employees want to work, our legacy of caring for our communities is stronger than ever.

**Inviting the best physicians into our communities and supporting them** is one of the most important drivers of our ability to offer the best possible healthcare to our community. During the past year, UPHS – Marquette added **44 new physicians** in a number of service lines, including family medicine, cardiology, cardiovascular surgery, oncology, orthopedics, pain management, neurology, neuropsychology, emergency medicine, gastroenterology, pediatrics and rheumatology.

And while **delivering high-quality patient care close to home** is the single most important contribution we make, there are many other ways we're making a positive impact in our communities.

**In creating excellent workplaces for our 2,316 employees**, we made **\$44,364,241 in capital improvements** in 2016, including the addition of two ambulances and several new pieces of medical-surgical equipment, construction on our catheterization laboratory and the replacement of logistical vehicles and IT equipment. In addition, we managed and distributed an **annual payroll of \$162,846,706**.

We are proud to take a **leadership role in our communities** and are committed to delivering needed healthcare to everyone, regardless of their ability to pay. In fact, in 2016 we donated **more than \$2.36 million in healthcare services to those in need**.

We are also committed to **ensuring fiscal responsibility** – both at the hospital and in the community. In 2016, we paid a total of **\$6,959,281 in taxes**, as well as provided numerous sponsorships and donations to local organizations.



*Marquette's Dr. Rudolph Evonich hosts Heart Talk*



*Marquette breaks ground on new facility*



*Marquette employees volunteer at Relay for Life*



Construction continues on Marquette's new facility

## ECONOMIC IMPACT

<b>Charity and other uncompensated care</b> .....	<b>\$2,367,263</b>
Includes unpaid cost of Medicaid, as well as charity care and other uncompensated care	
<b>Community benefit programs</b> .....	<b>\$2,171,857</b>
Financial contributions .....	\$311,905
Community health services .....	\$56,598
Professional development .....	\$844,553
Tuition reimbursement .....	\$244,872
Physician recruitment .....	\$713,929
<b>Taxes paid</b> .....	<b>\$6,959,281</b>
Property and other taxes .....	\$4,919,547
State sales tax.....	\$2,039,734
<b>2016 TOTAL</b> .....	<b>\$11,498,401</b>

## SPONSORSHIPS AND DONATIONS

It was our pleasure to be able to support the following activities and organizations during the past year:

- American Cancer Society
- Beacon House – Upper Michigan's Hospitality House
- Cancer Care of Marquette County
- Economic Club of Marquette County
- Lake Superior Community Partnership
- Lake Superior Community Partnership Foundation
- Noquemanon Ski Marathon
- Northern Lights YMCA
- Room at the Inn
- SmartPrize 2016
- Superior Health Foundation
- Trillium House
- UP Hospice Foundation
- YMCA of Marquette County

## 2017 Board of Trustees

### OFFICERS

**Judy Watson-Olson**  
*Chair*  
*Retired CEO, Non-Profit*

**John Bartlett, MD**  
*Vice-Chair*  
*Physician, Internal Medicine, Pediatrics*

**Brian Sinotte**  
*Secretary*  
*CEO, UPHS – Marquette*

**Dave Grant, MD**  
*Chief of Staff*  
*Physician, Emergency Medicine*

### MEMBERS

**Brad Cory**  
*Retired Healthcare Administration*

**Nancy Dwyer, RN, MSN**  
*Business Owner*

**Karen Frush, MD**  
*Professor of Pediatrics, Chief Quality Officer, Duke Quality Network, Vice President, Quality LifePoint Health*  
*Duke University Health System*

**Dan Greenlee, CPA**  
*President, Michigan Tech Fund*

**Scott Herioux**  
*CFO, Hannahville Indian Community*

**Jerry Napier, MD**  
*Physician, Nephrology*

**MaryAnne P. Shannon, PhD, RN**  
*Professor of Health Programs, Sault College, Sault St. Marie, Ontario*

**William Short, MD**  
*Physician, Family Medicine*

## Duke LIFEPOINT HEALTHCARE

*Charity and other uncompensated care includes hospital costs not covered by Medicaid reimbursements and supplemental payments, as well as charity care and bad debt. "Physician recruitment costs" include recruitment costs and support of new physicians' initial practice establishment in the community. Payroll includes consolidated salaries, wages, benefits and contract labor costs. "Capital investments" include facility expansions/renovations, equipment purchases, technology replacement, information technology additions/updates, and routine facility upkeep and maintenance. All references to "LifePoint," "LifePoint Health" or the "Company" used in this release refer to affiliates or subsidiaries of LifePoint Health, Inc.*

*Duke LifePoint Healthcare, a joint venture of Duke University Health System, Inc. and LifePoint Health® (NASDAQ: LPNT), was established to build a dynamic network of hospitals and healthcare providers. The joint venture, which brings together LifePoint's experience in community-based hospital management and Duke's world-renowned leadership in patient safety and clinical quality systems, is strengthening and improving healthcare delivery by providing community hospitals the clinical, quality and operational resources they need to grow and prosper. For additional information, visit [www.dukelifepointhealthcare.com](http://www.dukelifepointhealthcare.com)*